



## NATURAL GAS MARKET DEVELOPMENT QUESTIONNAIRE

- 1.0. Name of Gas Customer: .....
- .....
- 2.0. Factory Location: .....
- .....
- 3.0. Head Office: .....
- .....
- 4.0. Sister/Subsidiary Companies: .....
- .....
- .....
- .....
- 5.0. Primary Contact Person(s):
- (a) Name: .....
- Designation: .....
- Phone(s): .....
- Fax: .....
- E-mail: .....
- (b) Name: .....
- Designation: .....
- Phone(s): .....
- Fax: .....
- E-mail: .....
- (c) Name: .....
- Designation: .....
- Phone(s): .....
- Fax: .....
- E-mail: .....

6.0. Products(s) Manufactured:

- (a) .....
- (b) .....
- (c) .....
- (d) .....
- (e) .....

7.0. List of Available Equipment:

S/No.	Description of Equipment	Qty	Application	Fuel Type

\*Please complete technical data sheet for **each** item of equipment listed

8.0. Historical consumption **per annum** for each fuel type

Fuel Type	Historical Consumption			
	2010	2011	2012	2013
Black Oil				
Diesel				
LPG				
Other(    )				

9.0. Forecast maximum fuel consumption for each fuel type

Fuel Type	Forecast Consumption			
	2014	2015	2016	2017
Black Oil				
Diesel				
LPG				
Other(    )				

10.0. Historical operational hours for each equipment **per day**

S/No.	Equipment Type	Average No. of Hours operations/day

11.0. Historical Factory Capacity Utilization:

2010	2011	2012	2013
_____ %	_____ %	_____ %	_____ %

12.0. Projected Factory Capacity Utilisation:

2014	2015	2016	2017
_____ %	_____ %	_____ %	_____ %

13.0. Do you wish to convert your operations to gas firing?

Yes  No

13.1. If yes, kindly indicate all equipment to be converted.

- (a) .....
- (b) .....
- (c) .....
- (d) .....
- (e) .....

13.2. If No, Please give reasons

.....  
 .....  
 .....

14.0. What time frame do you have in place for conversion to gas firing:

.....  
 .....

15.0. Do you have an approved budget/source of funding for your equipment conversion requirements?

Yes  No

16.0. Do you have any plans for expansion of your existing factory equipment and capacity? Yes  No

16.1. If yes, Please explain: .....  
.....  
.....  
.....

17.0. Would you be willing to sign a letter of Intent to take up gas supply from Falcon Corporation?

17.1. If No, Please explain: .....  
.....  
.....  
.....

18.0. Please give details of the person completing this questionnaire

Name:.....

Signature:.....

Designation:.....

Date:.....